

# Grants - Agriculture Focus

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International Trade and Domestic Market Development  
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Website: www.agri.idaho.gov

## Table of Contents

<b>General Federal Grant/Funding Resources .....</b>	<b>3</b>
The Catalog of Federal Domestic Assistance	
USA.gov	
GovBenefits.gov	
Foundation Center	
Building Better Rural Places Catalogue	
Grants.gov	
<b>Community Development .....</b>	<b>5</b>
Community Food Projects Competitive Grants Program	
Grants for Rural Development, Forestry, and Communities	
<b>Conservation &amp; Resource Management .....</b>	<b>5</b>
Farm Service Agency	
Natural Resources Conservation Service	
Bioenergy Program	
Idaho Conservation Innovation Grant	
<b>Financing Businesses and New Enterprises .....</b>	<b>7</b>
Small Business Development Center Program (SBDC)	
Quality Samples Program (QSP)	
Rural Business Enterprise Grants (RBEG)	
Rural Business Opportunity Grants (RBOG)	
Small Business Innovation Research Program (SBIR)	
Rural Cooperative Development Grant (RCDG) Program	
Small Minority Producer Grant	
<b>Marketing &amp; Development .....</b>	<b>11</b>
Federal-State Marketing Improvement Program (FSMIP)	
Foreign Market Development Program (FMD)	
Emerging Markets Program (EMP)	
Market Access Program (MAP)	
Market Development Cooperator Program (MDCP)	
Value-Added Agricultural Product Market Development Grants (VAPG)	
Marketing Services Branch (MSB)	
Forest Products Lab: Technology Marketing Unit (TMU)	
Farmers Market Promotion Program (FMPP)	
<b>Research .....</b>	<b>15</b>
Sustainable Agriculture Research and Education (SARE) Program	
National Research Initiative Competitive Grants Program (NRIC)	
Pest Management Alternatives Program (PMAP)	
Pesticide Environmental Stewardship Program (PESP)	
Integrated Organic Program	
Special Research Grants Program- Potato Research	

Biomass Research and Development Initiative

**Technical Assistance ..... 18**

- Technical Assistance for Specialty Crops (TASC)
- Technical Issues Resolution Fund (TIRF)
- Quick Response Marketing Fund (QRMF)
- Section 108 Foreign Currency Program
- The Cochran Fellowship Program
- Professional Development Program
- Trade and Investment Program (TIP)
- Research and Scientific Exchanges Division (RSED)
- Community Outreach and Assistance Partnership Program
- Transportation Services
- Technical Assistance to Cooperatives

# General Federal Grant/Funding Programs

## [The Catalog of Federal Domestic Assistance](#)

*This website gives access to a database of all Federal assistance programs.*

Assistance programs are available for:

- State and local governments
- Federally-recognized Indian tribal governments
- Territories (and possessions) of the United States
- Domestic public, quasi-public, and private profit and nonprofit organizations and institutions
- Specialized groups
- Individuals

Under “Find Assistance Programs,” the database is searchable by agency, functional area, deadline dates, eligibility, beneficiary, and type of assistance and by keyword.

The website also provides:

- Name of program, agency, purpose of grant, application process and link to application, contact information, and sample grants awarded in the past
- Several aids for writing grant proposals.

Website: [www.cfda.gov/default.htm](http://www.cfda.gov/default.htm)

## [USA.gov](#)

*This website provides a comprehensive listing of all types of information, services and resources.*

This website is the official U.S. gateway to all government information. Sources include federal and state governments, U.S. territories and foreign nations. Gateway searches more than 51 million web pages.

## [GovBenefits.gov](#)

*This website provides a personalized screening tool for individual assistance.*

The online screening tool is free, easy-to-use, and confidential as it does not require a name, phone number, Social Security number, or any other information that could be used for identification.

- “Home” section (at below link): Answer a series of questions about yourself
- GovBenefits.gov returns a list of government benefit programs you may be eligible to receive along with information about how you can apply.

The following link lists agencies and organizations that provide benefits programs:

[www.govbenefits.gov](http://www.govbenefits.gov)

### **Foundation Center**

*The Foundation Center provides information on private philanthropy in the United States. They help grantseekers, grantmakers, researchers, policymakers, the media, and the general public better understand the field of philanthropy.*

Website: <http://foundationcenter.org/getstarted/newvisitors/>

### **Building Better Rural Places Catalogue**

*A USDA publication and website focusing on federal programs for sustainable agriculture, forestry, conservation and community development.*

- USDA agencies and programs providing major support for this publication:
- Resource Conservation and Development
- Natural Resources Conservation Service
- U.S. Forest Service
- Cooperative State Research, Education & Extension Service  
Sustainable Agriculture Research and Education Program ([SARE](#))
- Website: <http://attra.ncat.org/guide/>

### **Grants.gov**

Grants.gov is your source to FIND and APPLY for federal government grants. The U.S. Department of Health and Human Services is proud to be the managing partner for Grants.gov, an initiative that is having an unparalleled impact on the grant community. This website was established as a governmental resource named the E-Grants Initiative, part of the President's 2002 Fiscal Year Management Agenda to improve government services to the public.

Grants.gov is a central storehouse for information on over 1,000 grant programs and provides access to approximately \$500 billion in annual awards. Many other grants listed in this document can be found on grants.gov. The application process for many grants is also processed through grants.gov. This is a very important website to become familiar with.

# Community Development

## Community Food Projects Competitive Grants Program

The Community Food Projects Competitive Grant Program (CFPCGP) has existed since 1996 as a program to fight food insecurity through developing community food projects that help promote the self-sufficiency of low-income communities. Community Food Projects are designed to increase food security in communities by bringing the whole food system together to assess strengths, establish linkages, and create systems that improve the self-reliance of community members over their food needs.

### National Program Office

USDA-CSREES, Stop 2241  
Washington, DC 20250-2241

Tel: (202) 720-8188

E-mail: [comfood@csrees.usda.gov](mailto:comfood@csrees.usda.gov)

[www.csrees.usda.gov/nea/food/in\\_focus/hunger\\_if\\_competitive.html](http://www.csrees.usda.gov/nea/food/in_focus/hunger_if_competitive.html)

## Grants for Rural Development, Forestry, and Communities

*Funded jointly by the USDA and the Forest Service, this grant is to help rural areas analyze and assess forest resource opportunities, maximize local economic potential through market development and expansion, and diversify communities' economic base.*

Funding may be allocated for such things as technical assistance, training and education, equipment, marketing, and all costs associated with making these services available to tribal nations, State and Federal agencies, State Foresters, local governments, not-for-profit organizations, and others who are extending services to rural communities.

### Intermountain Region

Jack Troyer  
324 25th Street200  
Ogden, Utah 84401  
Tel: (801) 625-5306

### Northern Region

Federal Building  
East Broadway  
P.O. Box 7669  
Missoula, MT 59807  
Tel: (406) 329-3315

Website: [www.fs.fed.us/spf/coop/programs/eap/index.shtml](http://www.fs.fed.us/spf/coop/programs/eap/index.shtml)

# Conservation & Resource Management

## Farm Service Agency

The Farm Service Agency (FSA) administers and manages farm commodity, credit, conservation, disaster, and loan programs as laid out by Congress through a network of federal, state and county offices. These programs are designed to improve the economic stability of the agricultural industry and to help farmers adjust production to meet demand. Economically, the desired result of these programs is a steady price range for agricultural commodities for both farmers and consumers. Programs vary from year to year, so contact your local office to find out what programs are currently active.

Boise Office

9173 West Barnes Drive  
Boise, ID 83709-1573  
Tel: (208) 378-5650  
Fax: (208) 378-5678  
www.fsa.usda.gov

### **Natural Resources Conservation Service**

*Provides leadership in a partnership effort to help people conserve, maintain, and improve our natural resources and environment*

The Farm Security and Rural Investment Act of 2002 (Farm Bill): Provided for conservation funding and for focusing on environmental issues in order to assist farmers and ranchers in meeting environmental challenges on their land.

The 2007 farm bill proposals increase support for conservation programs that protect our natural resources (with an additional \$7.8 billion) and focus support on renewable energy (additional \$1.6 billion). Proposed bill would also provide \$1 billion for research programs targeted to specialty crops, and \$400 million to continue the creation, expansion and maintenance of agricultural exports, \$250 million of which would be spent to increase the Market Access Program.

- Website: [www.nrcs.usda.gov/programs/farmbill/2002/products.html](http://www.nrcs.usda.gov/programs/farmbill/2002/products.html)
- Voluntary Programs:
  - Agricultural Management Assistance Program (AMA)
  - Conservation of Private Grazing Land Program (CPGL)
  - Conservation Reserve Program (CRP)
  - Conservation Security Program (CSP)
  - Environmental Quality Incentives Program (EQIP)
  - Farm & Ranch Land Protection Program (FPP)
  - Wildlife Habitat Incentives Program (WHIP)
- Educational & Development Programs:
  - National Natural Resources Conservation Foundation (NNRCF)
  - Resource Conservation and Development Program (RCDP)
- Partnerships
  - The NRCS has partnerships on many conservation programs with a wide variety of organizations. Links to these organizations can be found at:  
[www.nrcs.usda.gov/partners/other\\_partners.html](http://www.nrcs.usda.gov/partners/other_partners.html)

### **Bioenergy Program**

*The goals of the Bioenergy Program are to encourage increased purchases of eligible commodities for the purpose of expanding production of such bioenergy and support new production capacity for such bioenergy.*

The Program defines eligible commodities as barley, corn, grain sorghum, oats, rice, wheat, soybeans, sunflower seed, canola, crambe, rapeseed, safflower, sesame seed, flaxseed, mustard

seed, and cellulosic crops, such as switchgrass and short rotation trees, grown on farms, for the purpose of producing ethanol and/or biodiesel.

USDA, FSA  
Kansas City Commodity Office  
Contract Reconciliation Division  
P.O. Box 419205  
STOP 8758  
Kansas City, MO 64141 6205  
Tel: 816-926-6525  
[www.fsa.usda.gov/FSA/printapp?fileName=pf\\_20040801\\_comop\\_en\\_biopr04.html&newsType=prfactsheet](http://www.fsa.usda.gov/FSA/printapp?fileName=pf_20040801_comop_en_biopr04.html&newsType=prfactsheet)

### **Idaho Conservation Innovation Grant**

*The purpose of CIG is to stimulate the development and adoption of innovative conservation approaches and technologies while leveraging Federal investment in environmental enhancement and protection, in conjunction with agricultural production.*

CIG projects are expected to lead to the transfer of conservation technologies, management systems, and innovative approaches (such as market-based systems) into NRCS technical manuals or guides, or to the private sector. The three natural resource concerns for possible funding through Conservation Innovation Grants for fiscal year 2007 are: Water Resources; Soil Resources; and Atmospheric Resources. Market Based Approaches to address any or all of these three resource concern areas will be considered.

**Bob Bartholomew**  
Assistant State Conservationist for Programs  
Tel: (208) 378-5703  
Email: [Bob.Bartholomew@id.usda.gov](mailto:Bob.Bartholomew@id.usda.gov)  
[www.id.nrcs.usda.gov/programs/cig/index.html](http://www.id.nrcs.usda.gov/programs/cig/index.html)

## **Financing Businesses and New Enterprises**

### **Small Business Development Center Program (SBDC)**

*To provide management assistance to current and prospective small business owners.*

The SBDC Program is designed to deliver up-to-date counseling, training and technical assistance in all aspects of small business management. SBDC services include, but are not limited to, assisting small businesses with financial, marketing, production, organization, engineering and technical problems and feasibility studies. Special SBDC programs and economic development activities include international trade assistance, technical assistance, procurement assistance, venture capital formation and rural development.

James Hogge, State Director  
1910 University Drive  
Boise, ID 83725-1655

Office: 1021 Manitou Ave.  
Tel: 208-426-3799  
Fax: 208-426-3877  
Email: [jhogge@boisestate.edu](mailto:jhogge@boisestate.edu)  
Website: [www.idahosbdc.org](http://www.idahosbdc.org)

### **Quality Samples Program (QSP)**

*Assists U.S. agricultural trade organizations provide small samples of their agricultural products to potential importers in emerging markets overseas.*

#### Program Information:

Focusing on industry and manufacturing, as opposed to end-use consumers, QSP permits potential customers to discover U.S. quality. It also allows manufacturers overseas to do test runs to assess how U.S. food and fiber products can best meet their production needs. In 2006, USDA provided allocations totaling \$1.8 million to trade associations and state agricultural organizations under this program.

- Trade organizations and private firms can submit QSP proposals to USDA as part of the Unified Export Strategy (UES).
- Participants who are approved for QSP funding obtain commodity samples, export them and provide the importer the technical assistance necessary to use the sample properly. When a project is finished, USDA reimburses the participants for the costs of procuring and exporting the samples. The technical assistance component is not covered by the program.
- USDA-FAS Grants Management Branch  
STOP 1052  
1400 Independence Ave.  
Washington, DC 20250-1052  
Phone: (202) 720-6896  
Fax: (202) 690-0193  
E-mail: [ryan.scott@fas.usda.gov](mailto:ryan.scott@fas.usda.gov)  
[www.fas.usda.gov/mos/programs/QSP.asp](http://www.fas.usda.gov/mos/programs/QSP.asp)

### **Rural Business Enterprise Grants (RBEG)**

*Grants for Assisting Small and Emerging Rural Businesses to Nonprofits and Public Bodies*

Finance and facilitate the development of small and emerging private business enterprises located in rural areas through grants to public bodies, nonprofits, and federally recognized Indian Tribal groups.

This includes starting and operating revolving loan funds, business incubators, and industrial parks. In addition, costs that may be paid from grant funds include the acquisition and development of land and the construction of buildings, plants, equipment, access streets and roads, parking areas, and utility and service extensions; refinancing; fees for professional

services; technical assistance and training associated with technical assistance; startup operating costs and working capital, providing financial assistance to a third party; production of television programs to provide information to rural residents; and creating, expanding, and operating rural distance learning networks.

State Office

9173 West Barnes, Ste A1  
Boise, ID 83709  
Tel: (208) 378-5600  
Fax: (208) 378-5643  
Website: [www.rurdev.usda.gov/id/](http://www.rurdev.usda.gov/id/)

National Program Office

USDA, Rural Business-Cooperative Service  
Room 6868 South Building, Stop 3225  
Washington, D.C. 20250  
Tel: (202) 720-1400  
Fax: (202) 720-2213  
[www.rurdev.usda.gov/rbs/busp/rbeg.htm](http://www.rurdev.usda.gov/rbs/busp/rbeg.htm)

**Rural Business Opportunity Grants (RBOG)**

*Grants to nonprofits and public bodies for community planning, technical assistance and training for rural businesses.*

The Rural Business Opportunity Grants program (RBOG) was created by the 1996 Farm Bill to assist in the economic development of rural areas by providing grants to assist business and community development. Grant funds may be used to:

- Identify and analyze business opportunities, including export markets, that will use local natural and human resources;
- Identify, train, and provide technical assistance to existing or prospective rural entrepreneurs and managers;
- Establish business support centers and otherwise assist in the creation of new rural businesses;
- Conduct local community or multi-county economic development planning;
- Establish centers for training, technology, and trade that will provide training to rural businesses in the utilization of interactive communications technologies to develop international trade opportunities and markets;
- Conduct leadership development training of existing or prospective rural entrepreneurs and managers; and
- Pay reasonable fees and charges for professional services necessary to conduct the technical assistance, training or planning functions.

National Program Office

Rural Business-Cooperative Service, Specialty Lenders Division  
1400 Independence Ave, SW, Stop 3225  
Washington, D.C. 20250-1521  
Tel: (202) 720-6819  
Fax: (202) 720-2213  
Website: [www.rurdev.usda.gov/rbs/busp/rbog.htm](http://www.rurdev.usda.gov/rbs/busp/rbog.htm)

**Small Business Innovation Research Program (SBIR)**

*Grants for feasibility studies and product research and development to small businesses.*

Ten federal agencies grant SBIR funds. The USDA's SBIR program makes grants that are competitively awarded for feasibility studies and product research and development to qualified small businesses. SBIR funds support high quality research proposals containing advanced concepts related to important scientific problems and opportunities in agriculture that could lead to significant public benefit if the research is successful.

Objectives: To stimulate technological innovations in the private sector, strengthen the role of small businesses in meeting Federal research and development needs, increase private sector commercialization of innovations derived from USDA-supported research and development efforts, and foster and encourage participation by women-owned and socially and economically disadvantaged small business firms in technological innovations.

Research categories: Forests and Related Resources; Plant Production and Protection; Animal Production and Protection; Air, Water and Soils; Food Science and Nutrition; Rural and Community Development; Aquaculture; Industrial Applications; and Marketing and Trade.

The SBIR grant program is divided into two phases.

- Phase I grants support technical feasibility studies.
- Phase II grants provide financial assistance for Phase I projects to enter the development stage to the point of commercialization.
- Businesses are encouraged to pursue Phase III—commercialization—through other sources, as SBIR does not provide funding for expansion, marketing, and application of the developed technology.

#### National Program Office

Charles Cleland, Director SBIR Program

Cooperative State Research, Education, and Extension Service, USDA,  
Ag Box 2243

Washington, D.C. 20250-2243

Tel: (202) 401-4002 or (202) 401-1839 - Ruth Lange

Fax: (202) 401-6070

Email: [ccleland@csree.usda.gov](mailto:ccleland@csree.usda.gov)

Website: [www.sbir.gov](http://www.sbir.gov)

#### State Contact

Rick Ritter

SBIR Boise Office

Tel: (208) 426-3870

Email: [rritter@boisestate.edu](mailto:rritter@boisestate.edu)

Website: [www.sbir.gov/state/id.htm](http://www.sbir.gov/state/id.htm)

#### **Rural Cooperative Development Grant (RCDG) Program**

*Rural Cooperative Development grants are made for establishing and operating centers for cooperative development for the primary purpose of improving the economic condition of rural areas through the development of new cooperatives and improving operations of existing cooperatives.*

Appropriations total \$3.5 million for fiscal year 2007. Max award per grant is \$200,000, and matching funds are required. Grants may be made to nonprofit corporations and institutions of higher education, but not to public bodies. For more information you can go directly to the website at [www.rurdev.usda.gov/rbs/coops/rcdg/rcdg.htm](http://www.rurdev.usda.gov/rbs/coops/rcdg/rcdg.htm) or contact the local office.

USDA Rural Development State Office  
9713 West Barnes Drive, Suite A1  
Boise, ID 83709  
Tel: 1 (800) 632-5991 (toll free) or (208) 378-5600  
Fax: (208) 378-564  
Website: [www.rurdev.usda.gov/id](http://www.rurdev.usda.gov/id)

### **Small Minority Producer Grant**

*Provides funds for cooperatives or associations of cooperatives whose primary focus is to provide assistance to small minority producers and whose governing board and/or membership is comprised of at least 75 percent minority members.*

Diane Berger  
Loan Specialist  
Mail Stop 3250  
1400 Independence Avenue SW  
Washington, DC 20250-3250  
(202) 690-1508  
Website: [www.rurdev.usda.gov/rbs/coops/smpg/smpg.htm](http://www.rurdev.usda.gov/rbs/coops/smpg/smpg.htm)

## **Marketing & Development**

### **Federal-State Marketing Improvement Program (FSMIP)**

*Matching Grants for Marketing Agricultural Products through State Departments of Agriculture*

FSMIP funds can be requested for a wide range of marketing projects, including, but not limited to, the following:

- Developing and testing new or more efficient methods of processing, packaging, handling, storing, transporting, and distributing food and other agricultural products.
- Assessing customer response to new or alternative agricultural products or marketing services, and evaluating potential marketing opportunities for U.S. producers, processors, and agribusinesses, in domestic and international markets.
- Identifying problems and barriers in existing channels of trade and exploring improvements to marketing practices, facilities, or systems to address such problems.

National Program Office  
Janise Zygmunt, Staff Officer  
Federal-State Marketing Improvement Program  
Transportation and Marketing Programs

Agricultural Marketing Service, USDA  
1400 Independence Avenue, SW.  
Room 4009-South  
Washington, DC 20250  
Telephone: (202) 720-2704  
Fax: (202) 690-4948  
E-mail: [janise.zygmont@usda.gov](mailto:janise.zygmont@usda.gov) or [fsmip@usda.gov](mailto:fsmip@usda.gov)  
Website: [www.ams.usda.gov/fsmip](http://www.ams.usda.gov/fsmip)

State Program Office  
Laura Johnson, Bureau Chief  
PO Box 790  
Boise, ID 83712  
Tel: (208) 332-8533  
Fax: (208) 334-2479  
Email: [laurajohnson@agri.idaho.gov](mailto:laurajohnson@agri.idaho.gov)  
Website: [www.agri.idaho.gov](http://www.agri.idaho.gov)

### **Foreign Market Development Program (FMD)**

*Aids U.S. farmers, processors, and exporters in the creation, expansion, and maintenance of long-term export markets for U.S. agricultural products.*

The overseas promotions focus on generic U.S. commodities (rather than individual brand-name products) and are targeted toward long-term development. A Cooperator program which enlists private sector involvement and resources in coordinated efforts to promote U.S. products to foreign importers and consumers around the world. In 2002, Cooperators and U.S. industry resource contributions totaled 121 percent of the funds provided by FAS. Preference is given to nonprofit U.S. agricultural and trade groups that represent an entire industry or are nationwide in membership and scope.

USDA-FAS Marketing Operations Staff  
AG Box 1042, 1400 Independence Ave., S.W.  
Washington, DC 20250-1042  
Tel: (202) 720-4327  
Website: [www.fas.usda.gov/mos/programs/fmdprogram.asp](http://www.fas.usda.gov/mos/programs/fmdprogram.asp)

### **Emerging Markets Program (EMP)**

*To improve market access by developing, maintaining, or enhancing the exports of U.S. agricultural commodities and products to low- and middle-income countries which have or are developing market-oriented economies, and which can be viable markets for these U.S. products.*

The program funds technical assistance activities: Example are feasibility studies, market research, sector assessments, orientation visits, specialized training, business workshops, etc.

The EMP is a generic program, not a branded program. It generally works with national cooperators although technical assistance can be targeted toward specific issues for particular commodities.

Grants Management Branch  
Foreign Agricultural Service  
U.S. Dept. of Agriculture, Stop 1052  
1400 Independence Ave. SW  
Washington, D.C. 20250-1052  
Telephone: (202) 720-6343  
Fax: (202) 690-0193  
Website: [www.fas.usda.gov/mos/em-markets/em-markets.asp](http://www.fas.usda.gov/mos/em-markets/em-markets.asp)

### **Market Access Program (MAP)**

*To create, maintain and expand long-term export markets for U.S. agricultural products through cost-share assistance and the opportunity to work closely with FAS and its overseas offices for Export Market Development Activities such as Consumer Promotions, Market Research, Technical Assistance and Trade Servicing*

Cooperator funds are authorized through program agreements with nonprofit U.S. trade associations called Cooperators such as WUSATA (below).

Western U.S. Agricultural Trade Association (WUSATA)  
4601 NE 77th Ave., Suite 120  
Vancouver, Washington, USA 98662  
Tel: 360-693-3373  
Fax: 360-693-3464  
Website: [www.wusata.org](http://www.wusata.org)

### **Market Development Cooperator Program (MDCP)**

*A competitive matching grants program which helps to underwrite the start up costs of new export marketing ventures for groups that are particularly effective in reaching small- and medium-size enterprises (SMEs).*

The program is administered through the International Trade Administration. Generally, private enterprises are not eligible. The following are usually found to be eligible:

- Trade associations
- State departments of trade
- Regional associations of trade and economic development
- World Trade Centers
- Chambers of commerce
- Small business development centers
- Non-profit industry organizations

Idaho Office  
Amy Benson  
USEAC Director

700 West State Street, 2nd Floor  
Boise, ID 83720  
Tel:(208)364-7791  
Fax:(208)334-2783  
Email: Amy.Benson@mail.doc.gov  
Website: [www.ita.doc.gov/td/mdcp/](http://www.ita.doc.gov/td/mdcp/)

### **Value-Added Agricultural Product Market Development Grants (VAPG)**

*Also known as the Value Added Producers Grant (VAPG), this grant is to help producers of agricultural commodities, agricultural producer groups, farmer and rancher cooperatives and majority owned producer based business ventures develop business plans for viable marketing opportunities and develop new strategies to create marketing opportunities in emerging markets*

#### Idaho Office

725 Jensen Grove Drive, Suite 1  
Blackfoot, Idaho 83221  
Tel: 208-785-5840  
Fax: 208-785-6561  
Website: [www.rurdev.usda.gov/rbs/coops/vadg.htm](http://www.rurdev.usda.gov/rbs/coops/vadg.htm)

### **Forest Products Lab: Technology Marketing Unit (TMU)**

*The program will is designed to assist to turn small diameter and underutilized wood species into marketable forest products, including biomass energy.*

The public goal is to reduce the cost per acre of hazardous fuel treated needed to protect communities from wildland fire and improve the overall health of the nations forest. Program may include: (1) development of potential new products; (2) projects that showcase innovative uses for small diameter and low-valued hardwoods and softwoods; and (3) reducing the challenge to economic and market barriers to the use of the material (4) provide seed money and gap funding (5) facilitating creation/expansion of harvesting/processing/transporting enterprises around wildland urban interface areas.

Technology Marketing Unit, State and Private Forestry  
Forest Service, Forest Products Laboratory  
One Gifford Pinchot Dr.  
Madison, WI 53726-2398  
Tel: (608) 231-9200.  
Website: [www.fpl.fs.fed.us/tmu](http://www.fpl.fs.fed.us/tmu)

### **Farmers Market Promotion Program (FMPP)**

The Farmers Market Promotion Program (FMPP) was created through a recent amendment of the Farmer-to-Consumer Direct Marketing Act of 1976. The grants, authorized by the FMPP, are targeted to help improve and expand domestic farmers markets, roadside stands, community-supported agriculture programs, agri-tourism activities, and other direct producer-to-consumer market opportunities. Approximately \$5 million is allocated for FMPP for Fiscal Years 2009 and

2010 and \$10 million for Fiscal Years 2011 and 2012. The maximum amount awarded for any one proposal cannot exceed \$75,000. Entities eligible to apply include agricultural cooperatives, producer networks, producer associations, local governments, nonprofit corporations, public health corporations, economic development corporations, regional farmers market authorities and Tribal governments.

Carmen Humphrey, Team Leader  
Marketing Services Branch  
Transportation and Marketing Programs, AMS, USDA  
1400 Independence Avenue, SW.  
Room 2646-South  
Washington, D.C., 20250-0269  
Tel: (202)720-8317  
Email: [USDAFMPP@usda.gov](mailto:USDAFMPP@usda.gov)  
Website: [www.ams.usda.gov/fmpp/](http://www.ams.usda.gov/fmpp/)

## Research

### **Sustainable Agriculture Research and Education (SARE) Program**

*Grants to Improve the Environmental and Economic Sustainability of Farming and Ranching to Educational Institutions, Nonprofits and Producer.*

Proposal guidelines for each of the grants programs are available from the regional SARE offices or the national program office. Each region solicits proposals and awards grants independently; contact the regional office for applications and deadlines.

#### Western Region

Utah State University  
Agriculture Programs  
Ag Science Bldg., Rm. 305  
4865 Old Main Hill Road  
Logan, UT 84322-4865  
Tel: (435) 797-2257  
Fax: (208) 797-3344  
Email: [wsare@mendel.usu.edu](mailto:wsare@mendel.usu.edu)  
Website: <http://wsare.usu.edu/>

#### National Program Office

Jill S. Auburn, SARE Director  
1400 Independence Ave. SW  
USDA Mail Stop 2223  
Washington, DC 20250-2223  
Tel: (202) 720-5384  
Fax: (202) 720-6071  
Email: [jauburn@csrees.usda.gov](mailto:jauburn@csrees.usda.gov)  
Website: [www.sare.org/](http://www.sare.org/)

### **National Research Initiative Competitive Grants Program (NRIC)**

*Research on key problems of national and regional importance in biological, environmental, physical, and social sciences relevant to agriculture, food, and the environment on a peer-reviewed, competitive basis.*

#### Program Information:

- Funding is managed by the USDA Cooperative State Research, Education and Extension Service (CSREES).

- Supports a spectrum of research that bridges the basic and applied sciences and results in practical outcomes.
- Competition is open to scientists at all academic institutions, Federal research agencies, private and industrial organizations.

National Research Initiative (NRI) Competitive Grants Program for fiscal year (FY) 2007 supports (1) high priority fundamental and mission-linked research of importance in the biological, environmental, physical, and social sciences relevant to agriculture, food, and the environment and (2) competitively awarded research, extension, and education grants addressing key issues of national and regional importance to agriculture, forestry, and related topics. In FY 2007, CSREES anticipates that approximately \$181 million will be available for support of this program and that of this amount, no more than 22 percent will be made available to fund integrated projects. The remaining funds will be used to fund research projects.

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 Competitive Programs  
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 Email: [mpoth@csrees.usda.gov](mailto:mpoth@csrees.usda.gov)  
 Website: [www.csrees.usda.gov/fo/nationalresearchinitiative.ctm](http://www.csrees.usda.gov/fo/nationalresearchinitiative.ctm)

**Pest Management Alternatives Program (PMAP)**

*Competitive Grants Supporting the Development and Implementation of Pest Management Alternatives When Regulatory Action by EPA or Voluntary Cancellation by the Registrant Results in the Unavailability of Certain Agricultural Pesticides or Pesticide Uses*

National Program Office  
 Monte Johnson  
 National Program Leader for Environmental Toxicology  
 Plant and Animal Systems  
 United States Department of Agriculture  
 Cooperative State Research, Education, and Extension Service  
 1400 Independence Avenue SW, Stop 2201  
 Washington, DC 20250-2201  
 Phone: (202) 401 - 1108  
 Fax: (202) 401 - 4888  
 Email: [mpjohnson@csrees.usda.gov](mailto:mpjohnson@csrees.usda.gov)  
 Website: [www.csrees.usda.gov/fo/fundview.cfm](http://www.csrees.usda.gov/fo/fundview.cfm)

**Pesticide Environmental Stewardship Program (PESP)**

*Grants to be matched by States for Projects Aimed at Reducing the Risks and Uses of Pesticides in Agricultural and Non-Agricultural Settings*

Thomas Brennan

US EPA  
Pesticide Environmental Stewardship Program  
1200 Pennsylvania Avenue NW (7511P)  
Washington, DC 20460-0001  
Tel: 703-306-0540  
Email: [brennan.thomas@epa.gov](mailto:brennan.thomas@epa.gov)  
Website: [www.epa.gov/pesp](http://www.epa.gov/pesp)

### **Integrated Organic Program**

*Grants for research, extension and education in the area of organic agriculture.*

USDA/CSREES funds activities in two program areas: (1) Organic Transitions Program (ORG); and (2) Organic Agriculture Research and Extension Initiative (OREI). ORG funds the development and implementation of research, extension, and higher education programs to improve the competitiveness of organic producers- only colleges and universities are eligible to apply. OREI funds research and extension programs that enhance the ability of producers and processors who have already adopted organic standards to grow and market high quality organic food, feed, and fiber- colleges, universities, national labs, private organizations or corporations, and individuals.

Thomas (Tom) Bewick  
National Program Leader - Horticulture  
Plant and Animal Systems  
United States Department of Agriculture  
Cooperative State Research, Education, and Extension Service  
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Email: [tbewick@csrees.usda.gov](mailto:tbewick@csrees.usda.gov)  
Website: [www.csrees.usda.gov/fo/fundview.cfm?fonum=1141](http://www.csrees.usda.gov/fo/fundview.cfm?fonum=1141)

### **Special Research Grants Program- Potato Research**

*Grants for State agricultural experiment stations, land-grant colleges and universities, research foundations established by land-grant colleges and universities, and some other college/university research institutions.*

Supports potato research that focuses on varietal development/testing and whose output will be or include potato varieties.

Ann Marie Thro  
National Program Leader  
United States Department of Agriculture  
Cooperative State Research, Education, and Extension Service  
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Email: [athro@csrees.usda.gov](mailto:athro@csrees.usda.gov)  
Website: [www.csrees.usda.gov/fo/fundview.cfm?fonum=1124](http://www.csrees.usda.gov/fo/fundview.cfm?fonum=1124)

### **Biomass Research and Development Initiative**

*To promote greater innovation and development related to biomass.*

Apply for financial assistance to address research and development of biomass based products, bioenergy, biofuels and related processes. DOE and USDA have separate funding allocations and make separate awards under this heading.

Lisa Siesennop  
Business Loan & Grant Analyst  
USDA Rural Development  
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## **Technical Assistance**

### **Technical Assistance for Specialty Crops (TASC)**

*Assists U.S. organizations by providing funding for projects that address sanitary, phytosanitary, and technical barriers that prohibit or threaten the export of U.S. specialty crops.*

#### Program Information:

- Specialty crops including all cultivated plants and their products produced in the United States except wheat, feed grains, oilseeds, cotton, rice, peanuts, sugar and tobacco.
- Examples of activities these grants may cover include seminars and workshops, study tours, field surveys, pest and disease research, and pre-clearance programs.
- U.S. organizations, including, but not limited to: U.S. government agencies, state government agencies, non-profit trade associations, universities, agricultural cooperatives, and private companies.

USDA-FAS Marketing Operations Staff  
AG Box 1042  
1400 Independence Ave., S.W.  
Washington, DC 20250-1042  
Tel: (202) 720-4327  
Website: [www.fas.usda.gov/mos/tasc/tasc.asp](http://www.fas.usda.gov/mos/tasc/tasc.asp)

### **Technical Issues Resolution Fund (TIRF)**

*Addresses technical barriers to trade in emerging markets worldwide by providing technical assistance, training, and exchange of expertise. Projects include plant quarantine, animal health, food safety, and other technical barriers to U.S. exports based on unsound or incomplete scientific information.*

Implementation of activities under TIRF is a joint effort between the Emerging Markets Program and the Research and Scientific Exchanges Division/ International Cooperation and Development (ICD). Two types of activities will be considered under TIRF:

- High priority or time-sensitive issues
- Strategic areas of long term interest

Limited to countries which meet emerging market requirements (population greater than 1 million and per capita income of less than \$9,265). Proposals may be submitted at any time during the year since the review panel meets on a monthly basis.

U.S. Department of Agriculture -- Foreign Agricultural Service  
Michelle Sharrow ([Michelle.Sharrow@fas.usda.gov](mailto:Michelle.Sharrow@fas.usda.gov)) or Micah Rosenblum  
([Micah.Rosenblum@fas.usda.gov](mailto:Micah.Rosenblum@fas.usda.gov)).  
Tel: (202) 690-3996, (202) 720-5876  
Website: [www.fas.usda.gov/mos/em-markets/tirfmain.html](http://www.fas.usda.gov/mos/em-markets/tirfmain.html)

### **Quick Response Marketing Fund (QRMF)**

*Addresses priority constraints to market access that arise because of unforeseen events; market conditions in emerging markets are often less predictable than in more developed countries.*

It allows responsiveness to time-sensitive marketing problems or opportunities, such as the lifting of a non-tariff trade barrier; a change in an import regime or the removal of a trade embargo; an unexpected or unusual change in the political or financial situation in a country; or a significant change in crop conditions--any of which may have an immediate impact on the access of particular commodities or products to specific markets. Timing concerns in and of themselves do not justify Fund use. QRMF proposals must identify specific market access issues that also face time constraints.

Limited to countries which meet emerging market requirements (population greater than 1 million and per capita income of less than \$9,265). Proposals may be submitted at any time during the year since the review panel meets on a monthly basis.

Contact EMP Staff at: [emo@fas.usda.gov](mailto:emo@fas.usda.gov) or by telephone at (202) 690-4058  
Website: [www.fas.usda.gov/mos/em-markets/fundingoptions.asp](http://www.fas.usda.gov/mos/em-markets/fundingoptions.asp)

### **Section 108 Foreign Currency Program**

*Development, maintenance, and expansion of long-term export markets for U.S. agricultural products and agricultural technical assistance and to foster and encourage the development of private enterprise institutions and infrastructure in developing countries.*

The overseas promotions focus on generic U.S. commodities (not individual brand-name products), long-term market development, and are available to both the public and private sectors (preference is given to nonprofit U.S. agricultural and trade groups).

The Foreign Agricultural Service (FAS) may provide cost share assistance using available currencies (the program participants must convert the local currency for use). The monies are not limited to the country where the currency originated.

FAS has established a [Quick Response Emergency Fund \(QREF\)](#) within the Section 108 Foreign Currency Program, to provide rapid funding to help recipients capitalize on time-sensitive, new market openings and opportunities.

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Foreign Agricultural Service  
U.S. Department of Agriculture  
Room 4932S, STOP 1042  
1400 Independence Ave., S.W.  
Washington, D.C. 20250-1042  
Tel: (202) 720-4327  
Website: [www.fas.usda.gov/mos/108/108cover.htm](http://www.fas.usda.gov/mos/108/108cover.htm)

### **The Cochran Fellowship Program**

*Training of agriculturalists from middle income countries, emerging markets, and emerging democracies, specifically for senior and mid-level specialists and administrators, from the public and private sectors, concerned with agricultural trade, agribusiness development, management, policy, marketing, and technology transfer.*

All training occurs in the United States. Since its inception in 1984, the program has provided U.S.- based training for over 12,200 international participants from 103 countries worldwide.

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Cochran Fellowship Program  
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E-mail: [Scott.Lewis@fas.usda.gov](mailto:Scott.Lewis@fas.usda.gov)  
Website: [www.fas.usda.gov/icd/cochran/cochran.asp](http://www.fas.usda.gov/icd/cochran/cochran.asp)

### **Professional Development Program**

*Assisting with market development and food security through human resource development.*

Program Information:

- Design, manage and evaluate a wide-range of training and technical cooperation programs
- Related to food industry/agribusiness development, food processing and distribution, agribusiness policy and research, business planning and management, and support services (such as credit and financial institutions, local associations and related areas).
- Available for individuals, private sector organizations or government entities, either in the U.S. or any developing, middle-income or emerging market country.
- PDP is reimbursable and can work with sponsoring organizations, such as the U.S. Agency for International Development, Development Banks, Foundations, Private Sector Organizations, or In-Country Governments, Organizations or Individuals, to reach agreement on the design and cost of the program.
- Some general types of services include:
  - U.S. training programs for foreign nationals
  - In-country, regional or third-country training and technical assistance
  - A series of U.S. and in-country training and consultant interventions
  - Developing institutional capacity and facilitating mutually beneficial linkages
  - Access to expertise from a wide range of resources
  - Management of long-term programs, including resident advisors
  - Logistical arrangements

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 Fax: (202) 690-3982  
 E-mail: [hively@fas.usda.gov](mailto:hively@fas.usda.gov)  
 Website: [www.fas.usda.gov/icd/food-industries/pdp/index.html](http://www.fas.usda.gov/icd/food-industries/pdp/index.html)

### **Trade and Investment Program (TIP)**

*Program works to reduce institutional and technical barriers to trade, support the development of trade policies and regulations consistent with WTO, improve marketing infrastructure, and nurture the development of agribusiness linkages and networks.*

#### Program Information:

- Conducts an array of technical assistance activities to promote U.S. trade and investment in emerging markets.
- Engage both the private and public sectors
- Achieves its objectives through short- and medium-term technical assistance training programs.
- Programming Areas:
  - Cold Chain Improvement Program for Perishable Foods
  - Agricultural Biotechnology Training and Technical Assistance Program

- WTO and Agricultural Trade Policy Training
- Agribusiness Investment Missions
- Food Safety Programs

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 Email: [Christian.Foster@usda.gov](mailto:Christian.Foster@usda.gov)  
 Website: [www.fas.usda.gov/icd/food-industries/tip/trade-invest.html](http://www.fas.usda.gov/icd/food-industries/tip/trade-invest.html)

**Research and Scientific Exchanges Division (RSED)**

*Promotes international cooperation on sustainable agricultural and forestry systems to help secure a safe and adequate food supply.*

Supports cooperation between U.S. and foreign researchers with activities directed at potential threats to U.S. agriculture and forestry, development of new technologies, and enhancement of agribusiness and trade in foreign markets. Participating countries benefit through both short and long-term visits of U.S. and foreign scientists, collaborative research projects, and technical workshops.

With U.S. and international funding, RSED develops and implements projects as well as establishes links for the network of agricultural experts in USDA, other federal agencies, the university system and private sector organizations. RSED also provides technical support to design and facilitate project implementation from the development stage through final evaluation.

Additional Examples of the Types of Services RSED Provides

- Project design and evaluation teams
- Grants for research and short-term scientific exchanges
- Travel-related services for US and foreign scientists such as tickets, visas, official clearances, translators, per diem and health insurance
- Preparation and clearance of international agreements

Contact Information:

Director: Susan Owens  
 USDA/FAS/ICD/RSED Stop 1084  
 1400 Independence Ave, NW  
 Washington, D.C. 20250-1084  
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 Fax: (202) 690-0892  
 Website: [www.fas.usda.gov/icd/rsed/res-scient-exchanges.asp](http://www.fas.usda.gov/icd/rsed/res-scient-exchanges.asp)

**Community Outreach and Assistance Partnership Program**

*Grants for women, limited resource, socially disadvantaged and other traditionally underserved producers of priority commodities.*

Approximately \$5 million in fiscal year 2007 is provided by USDA/Risk Management Agency for collaborative outreach and assistance programs which provide information and training necessary to use financial management, crop insurance, marketing contracts, and other existing and emerging risk management tools.

David Wiggins  
National Outreach Program Manager  
Risk Management Agency  
USDA/RMA/Stop 0801  
Room 6092-South  
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Tel: 202-690-2686  
Fax: 202-690-1518  
Email: [david.wiggins@rma.usda.gov](mailto:david.wiggins@rma.usda.gov)  
Website: [www.rma.usda.gov](http://www.rma.usda.gov)

### **Transportation Services**

*Services available to all, nationwide.*

The Transportation Services program (of the USDA's Agriculture Marketing Service) develops and promotes efficient agriculture transportation systems to help improve farm income, expand exports and meet the needs of rural America. The program provides technical and administrative direction, coordination, and leadership in the development and execution of agricultural transportation policies.

Transportation Service Branch  
Agricultural Marketing Service  
United States Department of Agriculture  
1400 Independence Ave, SW, Room 1203  
Washington, DC 20250-0266  
Tel: (202) 690-1303 or 1304  
Fax: (202) 690-1340 or (202) 690-3616

### **Technical Assistance to Cooperatives**

*Grants available to rural cooperatives, focusing on farmer's cooperatives.*

Provided by the USDA's Rural Development Business- Cooperative Service, the goal of this program is to develop and administer research, technical assistance, statistical, and educational programs on finances, organization, management, legal, social, and economic aspects of rural cooperatives, focusing on farmer cooperatives.

Business & Cooperative Development Specialist  
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